

FFSI e-NEWS

FETA FREIGHT SYSTEMS INTERNATIONAL

Volume 18 Issue 2 (Covers June—December 2023)

November 30, 2023

FAREWELL AND THANK YOU, LAWRENCE



After having served for many years as a Director of FFSI not to mention being a leading figure in the Freight Industry in Singapore, our friend and colleague Lawrence Low has decided to hang up his hat and enjoy some peaceful retirement years. On behalf of the BOD and, I have no doubt, all of the members who have come to know him, we wish to say thank you and wish you good health and happiness for many

years to come. You will be sorely missed for your guidance and contribution to FFSI.

For the past year Nicolle has been deputising to Lawrence in the role of Deputy Director - Services and has demonstrated a unique ability to deal fairly with the few disputes between members, based on a thorough understanding of our Association and Constitution. We are delighted to advise that Nicolle has been appointed as our new Director - Services and thank her, in advance, for assuming this important portfolio.



MALAYSIA

TRANSCARGO WORLDWIDE (M) SDN BHD



pleased to announce Worldwide that we have successfully obtained Non-Vessel

Operating Common Carrier (NVOCC) license from Federal Maritime Commission (FMC), United States.

As a leading provider of logistics solutions, we are now empowered to offer unparalleled sea freight services from Malaysia to the United States, with rates that harmonize efficiency and affordability.

This Certifies that

TRANSCARGO WORLDWIDE (M) SDN BHD

is the principal company publishing their FMC tariff under the authority of United States Federal Maritime Commission

> FMC OTI Number: 032829 Renew Date of Tariff: 05/12/2024 Renew Date of FMC: 05/18/2026

AP TARIFFS FMC Compliance Managemen ATLANTIC PACIFIC TARIFFS, INC. 10111 NW 24TH Place, Suite 408 Sunrise, FL 333222 **Executive Chairman of AP Tariffs**

TOWA AIR TRANSPORT SYSTEM LTD. / JAPAN TESTIFIES **EXCELLIENT MEMBERSHIP TO FFSI**



TOWA AIR TRANSPORT SYSTEM LTD.



Why did you join FFSI?

Because we had not joined any alliance before FFSI and our main market were far east Asia at that time. FFSI has good network and members are not only far east Asia but also all over the world.





Because the members there are very good and managing of FFSI is good for us.

What advice can you give to our members in building more business to one another and in continuing their FFSI membership?

To have good communications like joining conference and sending greeting even no inquiry. To advise the correct information if you need any quotation. To meet payment deadline.

Any other positive and encouraging message to the members.

Please keep good company to us and each other, thank you.



Our FMC license signifies a commitment to reliability, transparency, and innovation in the realm of maritime trade.

With this milestone, we open the doors to a seamless and streamlined shipping experience, bridging the gap between Malaysia and the United States. Discover a world of 2 possibilities with our newly-acquired FMC license, your gateway to unparalleled sea 3-7 freight connectivity between Malaysia and the United States.

We welcome all types of co-operation request and you can reach us by email to pricing@transcargo.com.my

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MESSAGES

Dear Friends and colleagues,

Another year quickly draws to a close yet the world continues to face repeated challenges and conflicts. One of the positives is that we remain a solid Association standing together in support of one another to ensure the ongoing existence of our businesses and livelihood.



Although we have been around since 1982, next year will mark our 40th Conference after some had to be cancelled due to SARS and Covid in previous years. Our venue in Thailand allows for visa-free travel for most and we hope to see a large number of attendees to renew friendships and make new ones. To be an effective and successful member is most easily achieved by joining together just once a year and we have tried to plan some nice additions to our meeting. Those who also registered during the month of November, and who will attend the full Conference, were also able to avail themselves of a US\$100 per delegate reduction in the attendance fee.

It is also time for me to wish you, your staff and families a very Blessed Christmas time and to equally wish you a hugely successful 2024.

See you in Thailand in March!

CHRIS WATERSON, FFSI CHAIRMAN

Dear Friends,

May the spirit of Christmas bring Peace, abundance of Hope & Happiness to everyone!



ANTHONY WONG, FFSI CHIEF EXECUTIVE OFFICER



I wish everyone a Merry Christmas and a Happy New Year with lots and lots of prosperity and good health.

FRANCIS NG, FFSI CHIEF FINANCIAL OFFICER

Dear FFSI family,

Wishing all of our family members a joyous Christmas filled with warmth and laughter. May the festive season bring you happiness and inspiration. Looking forward to a fantastic year ahead and the prospect of reuniting with ALL of you in a memorable meeting for our 40th anniversary in Bangkok 2024.

Cheers to the holiday spirit and exciting times ahead!



CHRISTIAN GLITSCHER, FFSI CHIEF INFORMATION OFFICER



Dear FFSI Members,

Wishing all partners within FFSI a joyful and blessed Christmas season. We extend our heartfelt thanks and gratitude for your friendship, continued collaboration and support. May the coming year bring even greater success and prosperity. Merry Christmas!

NICOLLE HUGGLER, DIRECTOR – SERVICES



Wish everyone merry Christmas and a happy new year.



ADA LAI, FFSI HQ ADMINISTRATOR



Dear FFSI Family,

May we all be with our loved ones, families be whole and together this Christmas season, to share the spirit of happiness and goodness to everyone.

Merry Christmas and have a wonderful new year!

JOY MORTEL, FFSI NSO ADMINISTRATOR

SINGAPORE

UNION AIR FREIGHT (S) PTE LTD.

UAF COMPANY TRIP TO KOREA



In the fast-paced world of business, where the daily grind can sometimes feel never-ending, it's essential to foster a sense of camaraderie, motivation, and appreciation among staff.

During the year, Union Air Freight (Singapore) Pte Ltd (UAF) sponsored its staff to an immersive six-day, four-night journey through the mesmerizing landscapes of Korea.



With a delightful itinerary encompassing the vibrant city of Incheon, the bustling metropolis of Seoul, and the serene beauty of Gapyeong, this adventure was destined to create lasting memories

In view of operational requirements, staff went in three groups in the months of April and May 2023.

The places visited included the Incheon Open Port, Songwol-dong Fairy Tale Village, Jajangmyeon Museum, Chinatown Street & Japanese Town and Ooozoo Starlight Garden.

In Gapyeong, they visited the Gimyujeong Station and Nami Island.





Singapore Airlines (SIA) raised S\$2.6 million for Cerebral Palsy Alliance Singapore (CPAS) and SPD, two social service agencies that support communities with special needs in Singapore, as part of its SIA Cares fundraising drive.

The Airline's partners, members of the public, and its staff contributed S\$1.3 million to the drive over the last two months, and SIA matched this with another S\$1.3 million.

Union Air Freight is proud to be one of the Gold Sponsors to contribute towards the fund.



In the heart of Korea, the teams enjoyed panoramic views of the entire city from South Korea's tallest building, Seoul Sky. In the Gyeongbokgung Palace, staff dressed in traditional Korean costumes and acted as emperors, empresses and court officials for the day.

Of course, shopping is not to be missed and there were lots of opportunities for the staff to spend their Korean Won in Tongin Market, Ikseon-dong Street and Hongik University Street.

A trip to Korea is not complete without visiting Yongin Everland, South Korea's largest theme park. The teams unleashed their inner child and enjoyed a realm of thrilling rides and entertainment.

Throughout their journey, the teams not only had the chance to explore the remarkable places that Korea has to offer but also savored an array of delectable Korean cuisine, from mouthwatering street food to traditional dishes.

As the sun set on their final day in Seoul, each team returned home with a treasure trove of memories, deepened connections with their colleagues, and a renewed sense of motivation.

This trip to Korea was an investment in team building and staff well-being, reminding them that work is about creating shared experiences and cherished memories.

SOUTH AFRICA CONTRACT FORWARDING

CFWD TURNS 40! - A CELEBRATION AND RECOGNITION OF DEDICATION



Contract Forwarding recently reached a significant milestone as we celebrated our 40th

year of success September 21, 2023!

The momentous occasion was marked with a grand formal dinner dance on September 23, where our Cape Town and Durban branches and partners joined forces with our teams from Johannesburg to collectively celebrate four decades of remarkable achievements. The atmosphere was filled with jubilation as our teams and partners gathered to honour Contract Forwarding's journey since



our inception in 1983. The formal dinner dance served as a platform to reflect on our company's growth, resilience through tough economic times, and our steadfast commitment to excellence over the past four decades.

One of the highlights of the evening was the presentation of long-service awards to 15 dedicated staff members who have been an integral part of Contract Forwarding for over 15 years. These individuals were recognized for their loyalty, hard work, and contributions to the company's success. The awards not only celebrated their commitment but also served as a testament to the strong sense of teamwork that defines the Contract Forwarding family.



The occasion wasn't solely about reflecting on the past but to highlight the promise of the future which lies ahead. As the night unfolded with laughter, music, and memories, there was a palpable sense of connection, comradery and the belief that Contract Forwarding will continue its legacy.

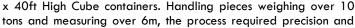
Management would again like to express gratitude for the continued support from clients, valued partners, and our incredible team that has been the backbone of Contract Forwarding's success.

Cheers to the next 40 years of success and beyond!

CONTRACT FORWARDING—COORDINATING THE ARRIVAL OF A STEEL DRUM PRODUCTION LINE

In March 2023, we arranged the importation of an entire collapsible steel drum manufacturing production line. Partnering with Europa Logistics in Shanghai, we orchestrated the seamless journey of machinery from China to South Africa.

The shipment, valued at ZAR 10,000,000, arrived in South Africa in 2 x 40ft Open Top containers and 3



expertise. To ensure safety and efficiency, Contract Forwarding nominated a specialized rigging company in Johannesburg to assist with

Once safely on South African soil, the machinery found its temporary home in Contract Forwarding's warehous

and efficien warding no cialized rigg Johannesbur the offload.

Once safely can soil, the its temporar tract Forwar

ing facility in Johannesburg, until the Client was ready to initiate the assembly of this production line.

The collapsible steel drums, produced by this machinery, plays a crucial role in the local citrus industry. South African farmers, located in outlying rural areas, utilize these drums for fruit juice destined for export, mainly to Japan.

The collapsible design proves advantageous, as it enables the transportation of 2250 collapsed drums in a single truckload, which is a significant cost-saving compared to 350 fully assembled drums.

Our team's streamlined coordination not only highlighted our capabilities to this importer but also played a key role in enhancing the economic viability for our local farmers.

With the drums assembled on-site, filled with fruit juice, and then exported, this import operation sets the stage for a streamlined and cost-effective process in the South African citrus industry.







UNITED KINGDOM

UNISERVE LTD.

UNLOCKING GLOBAL AIRFREIGHT EXCELLENCE WITH UNI-AIR: YOUR PARTNER FOR SEAMLESS CARGO SOLUTIONS



When it comes to all modes, trust is everything. You need a partner that can seamlessly navigate the complexities of

global logistics while delivering excellence at every turn.

UniAir, the air freight division of Universe, stands at the forefront of the industry, providing exceptional air freight solutions that you can always rely on.

Company Overview:

Uniserve Group is the UK's No1 logistics and global trade management provider with a strong global presence.

Our commitment to excellence is unwavering, and we ensure our customers experience a best-in-class service and reliable capacity when needed.

With presence in every major trading market, our extensive global network is managed by dedicated regional teams, working together to offer a seamless and efficient air freight capabilities.

These supply chain solutions are supported by our cutting-edge One World supply chain management technology, providing full 360 degree visibility of shipments, real-time delivery updates and ensuring consistently high service standards.

UniAir UK Operations:

UniAir's commitment to excellence maintains a strong presence in key UK locations, including Heathrow, Manchester, Birmingham, Bristol, and Norwich. From customs clearance to door-to-door delivery, UniAir offers tailored end-to-end air freight solutions designed to meet the unique needs of our customers.

Facilities:

Our state-of-the-art facilities are the cornerstone of our competitive advantage, ensuring pioneering logistics solutions and unmatched service quality and customer support:

ETSF:

Allowing deconsolidation in-house, significantly reducing storage costs, demurrage, and shortages. We also operate an ITSF (Internal temporary storage facility) in Norwich airport and regularly custom clear planes in and out of the country for mainte-

Aviation security regulated:

Approved to handle secure cargo.

Approved screener:

X-ray cargo in-house to reduce costs and enhance security.

Authorised consignee status:

Direct receipt of cargo under transit documents into our ETSF facilities.

Transport & MHE:

In-house vehicles and mechanical handling equipment for cargo handling.

Racking:

Short to medium-term storage capacity for goods in free circulation near Heathrow and Manchester airports.

Market Sector Expertise:

UniAir serves a diverse range of market sectors, including Aerospace, Chemicals, FMCG, Fashion, Healthcare, Hi-Tech, Manufacturing, Retail, and Drinks. Our in-depth knowledge in these areas ensures that your cargo is in expert hands.

Multiple Accreditations:

Uniserve stands proudly as a recipient of numerous industry accreditations, including IATA, IATA DG, ETSF/ITSF, BIFA, AEO, Regulated Aviation Security, ISO 14001, ISO 9001, 45001/27001, GDP pharmaceutical storage, transportation certification, and a Silver Ecovadis sustainability rating.

Customs Compliance:

Uniserve offers in-house customs solutions, including comprehensive customs clearance at all major UK ports, customs consultancy, training, and import/export duty management bureau operations.

We ensure clearances for both the UK and EU, complete document compliance checks, quick and responsive problem-solving for compliant freight, and easy documentation and entry upload into our One World supply chain portal.

Commitment to Sustainability:

Our commitment to sustainability is a core value. As the UK's largest privately-owned logistics business, we have pledged to:

- Reduce carbon output by 10% by 2025.
- Reach Net Zero by 2050.
- Commit to the United Nations' Race to Zero campaign.

At UniAir, we do not just deliver airfreight; we deliver trust, excellence, and a sustainable future. Choose UniAir as your trusted partner for all your airfreight needs and experience the differ-

Uniserve continues to be the UK's No.1 and fastest-growing logistics and global trade management provider, offering a blend of award-winning air freight, ocean freight, road freight, warehousing, and distribution services.

We deliver expertise, value, and reliability to businesses world-

For further information, contact crmteam@ugroup.co.uk or visit uniserve.co.uk



INDIA

WORLDWIDE LOGISTICS (INDIA) PVT LTD.

WWL KINDHOOD TROPHY



THE "Worldwide Logistics Kinhood Trophy", an initiative of the WWL Group, was held on June 10, 2023 Saturday at DB Jain College Grounds, Chennai, India, with 16 teams participating, and Freightbridge Logistics Pvt. Ltd emerged as the Winner. This was more than just a

cricket tournament; it was a "Cricket Carnival" designed to encourage employees and their families to take part in sports and to have a tonne of fun. An open invitation had been sent to the fraternity and it carried the caption "Let's have a ball!". It was indeed a grand carnival and the sight of many families and kids at the event was ample testimony to the success of the objective of the tournament- "Kinhood & Fun".





Along with sponsoring the event, WWL Group also served as the event's host, providing a variety of entertainment stations like a caricature booth, DJ music, Selfie point and live snack and beverage counters. By charging no registration fees, the tournament promoted participation which is the doorway to achievement and experience. All Participants were offered team jerseys and track, exclusively for this event and it was as a representation of teamwork and solidarity.

Despite the rising temperature, attendees were energised and enthusiastic until the evening's awards ceremony. This is the first cricket event ever held by the WWL Group, and it featured expert match officials (umpires and commentators) as well as live HD video streaming on YouTube with score updates. The ultimate objective of the tournament was to promote a spirit of Kinhood among the fraternity, the emphasis being on playing with the right spirit irrespective of the company the team plays for. It was not just over with the sport; they also showed concern for the environment by giving each participant a sapling. Some of the pictures taken at the event are provided below.





DIWALI 2023 CELEBRATION AT WWL BRANCHES

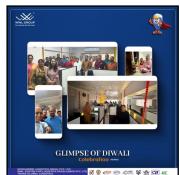
We come together to celebrate the Festival of Lights "Diwali" which was celebrated this year on 12th November 2023.

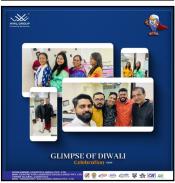
The shimmering lights of Diwali illuminate our path in every endeavour. WWL Group extend heartfelt wishes to our dedicated team, valued clients, and all our stakeholders.

May this festival bring you all abundant happiness, good health, and endless opportunities.

Let's continue to spread positivity, just like the flickering flames of a lamp, and work together to light up the future. Here is the glimpse of Diwali celebration in our Chennai, Delhi, Mumbai and Gandhidham offices.

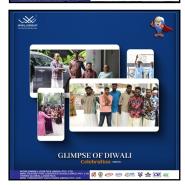


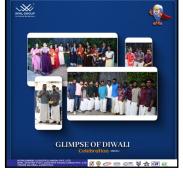
















UNITED KINDGOM

EUROPA AIR & SEA LTD.

EUROPA STRENGTHENS ITS UK AIR & SEA OFFERING WITH NEW GENERAL MANAGER



At a time of change in the air and sea freight sector, Europa Air & Sea has further strengthened its UK management structure. Europa Air & Sea has opened offices in Shang-

hai, Dubai, Shenzhen and most recently in Delhi (India), quadrupling its global position over the last 12 months.



Now the operator is investing further in its UK operation with the appointment of its first General Manager for the UK & Ireland, Miles O'Donnell. This important step forms part of a restructure of one of the fastest growing air and sea freight providers, with Europa Air & Sea now having over 100 staff

globally. As well as a growing international footprint, the company has also continued with its organic growth strategy in the UK, increasing the number of Business Development Managers to ensure specialist air and sea freight expertise is easily accessible to localised customers.

Europa Air & Sea is a part of Europa Worldwide Group, an ambitious UK-headquartered logistics provider, that is setting the pace in the market and leading the sector at a time of change. With almost two decades of experience working in transport and logistics and 10 years at Europa Worldwide Group, Miles becomes responsible for both the sales and operational sides of the UK team. As well as local branch presence across the UK & Ireland, Europa's main airfreight team is based in Heathrow and its seafreight team in Birmingham.

International Air Transport Association (IATA) has just released data (for July 2023) for the global air cargo markets, showing a positive trajectory. Air cargo demand in July was tracking at just 0.8 per cent below the previous year, marking an improvement on recent months' and is significant given recent declines in trade volumes globally.

In addition, after a slow demand for seafreight at the start of this year, there are signs of a recovery in the second half of 2023. It has been reported that there could be growth of 1-2 percent during this period with continued slight increases in 2024, as the global supply chain starts to stabilise post Covid and Ukraine conflict.

Angus Hind, Director of Europa Air & Sea, comments: "The industry has seen a slow down during the first half of 2023, our restructure and new appointment comes against a backdrop of some optimism in the sector, after a tough 12 months. "Miles' new role will give him responsibility for both the operations and sales of the division in the UK.

ANNOUNCEMENTS:

Registration system is now available on-line!!!
Register soon to be able to access the Meeting
Scheduler System!!!

40TH ANNIVERSARY CONFERENCE To Be Hosted By FFSI in Bangkok, Thailand Tuesday, March 5, 2024 to Thursday, March 7, 2024

Visit and experience the new and improved FFSI Website www.ffsintl.net

For assistance, contact the Network Services Office



With the challenging global and UK economy, businesses everywhere are seeking out high-quality services at the most cost-effective price, air and sea freight is no exception.

I'm delighted that Miles will be leading our UK team and continuing to drive our ambitious organic growth strategy, leading our excellent team as Europa Air & Sea continues to flourish."

Europa Worldwide Group is an ambitious independent logistics operator with three divisions, Europa Road, Europa Air & Sea, and Europa Warehouse, and has been featured in The Sunday Times Top Track 250 for three years. Europa has invested £5 million in its innovative market-leading product, Europa Flow, providing a frictionless flow of goods between the EU and the UK post Brexit. The group employs over 1,400 people with 30 international sites in the UK, the Republic of Ireland, Europe, Hong Kong, China and the UAE. The global operator recently reported a record turnover of £302m for the last 12 months, as of August 2022, and remains on track with its ambitious investment programme.

Volume 18 Issue 2

"TOGETHER, WE CAN MAKE IT BETTER"



FETA FREIGHT SYSTEMS INTERNA

CORPORATE HEADQUARTERS—HONG KONG

Address: Unit 1318 13/F, Block B

Regent Center, 70 Ta Chuen Ping St.

Kwai Chung, N. T., Hong Kong

Telephone: (852) 26276026 Fax : (852) 23558715

Contact : Ada Lai, Administrator Email : alai@ffsintl.net

NETWORK SERVICES OFFICE—PHILIPPINES

Address : Feta Freight Systems International

P.O. Box No. 208

Las Piñas Central Post Office

1740 Las Piñas City

Telephone: (63) 2-8-4040003 Fax : (63) 2-8-8317837

Contact : Joy Mortel, Administrator Email : jmortel@ffsintl.net

CHAIRMAN'S OFFICE—SOUTH AFRICA

Address : 49 Director Road

P.O. Box 2592

Kempton Park 1620, South Africa

Telephone: (27) 113922002

Contact : Chris Waterson, Chairman

E-mail : chris@ffsintl.net

FETA FREIGHT SYSTEMS INTERNATIONAL (FFSI) is a global network of freight forwarding companies rendering the full spectrum of transport services including multimodal, logistics and other specialised cargo handling related activities.

FETA was organised in 1982 by a group of Far East Asia-based freight forwarders with the objective of seeking reliable, aggressive and locally managed companies to form a strong strategic global network of alliances. In 1989, a core of FETA members incorporated FETA FREIGHT SYSTEMS INTERNATIONAL LTD.

Its objective is to form strong strategic alliances with prospective parties in potential countries trading under a unique name called FETA FREIGHT SYSTEMS. They will cater to the challenges of a globalising industry by offering the highest level of international freight forwarding and logistics services to the customers.

Any qualified forwarder who wants to develop and expand their network can be part of FETA FREIGHT SYSTEMS INTERNATIONAL

We're on the web:

www.ffsintl.net

FFSI CODE OF ETHICS



- 2. COMPLETE TASKS AND OBJECTIVES ON TIME AND KEEP TO YOUR PROMISES.
- 3. REACH DECISIONS AFTER EFFECTIVE OPEN COMMUNICATION, LISTENING & CONSULTATION.
- 4. UNDERSTAND, TOLERATE AND RESPECT CULTURAL, RELIGIOUS AND OTHER DIFFERENCES.
- 5. ADD VALUE TO ALL YOUR PARTNERS.
- 6. PROMOTE A STRONG TEAM SPIRIT.
- 7. LEARN FROM MISTAKES.
- 8. BE INNOVATIVE AND CREATIVE; TAKE THE INITIATIVE.
- 9. CELEBRATE SUCCESS.
- 10. DISPLAY, EXPLAIN AND ENDORSE THIS CODE OF ETHICS TO ALL COMPANY STAFF.



